



ICT Chamber of Commerce – MASIT

Macedonian ICT Sector

01.06.2021

Anita Nikova, MASIT Executive Director

About MASIT

Founded in 2000 as a joint effort of the 15 domestic leading IT companies

Today – 106+ top national ICT industry companies

Managed by MASIT Managing Board

Executive Office represented with 5 professionals

VISION

MASIT to be the enabler for growth of the Macedonian ICT businesses, their recognition and image domestically and abroad, as well as enriching the Macedonian prosperity and economy by having stronger, organized and progressive ICT industry.

MISSION

MASIT is the voice and resource of a competitive ICT sector, supporting an innovation-driven economy and a key contributor to the nation's prosperity.



MASIT Goals

- Public dialog
- Competitiveness
- Collaboration and Networking
- Export capacities
- Sustainability – self and companies' sustainability

MASIT Activities



ICT industry in North Macedonia – general indicators

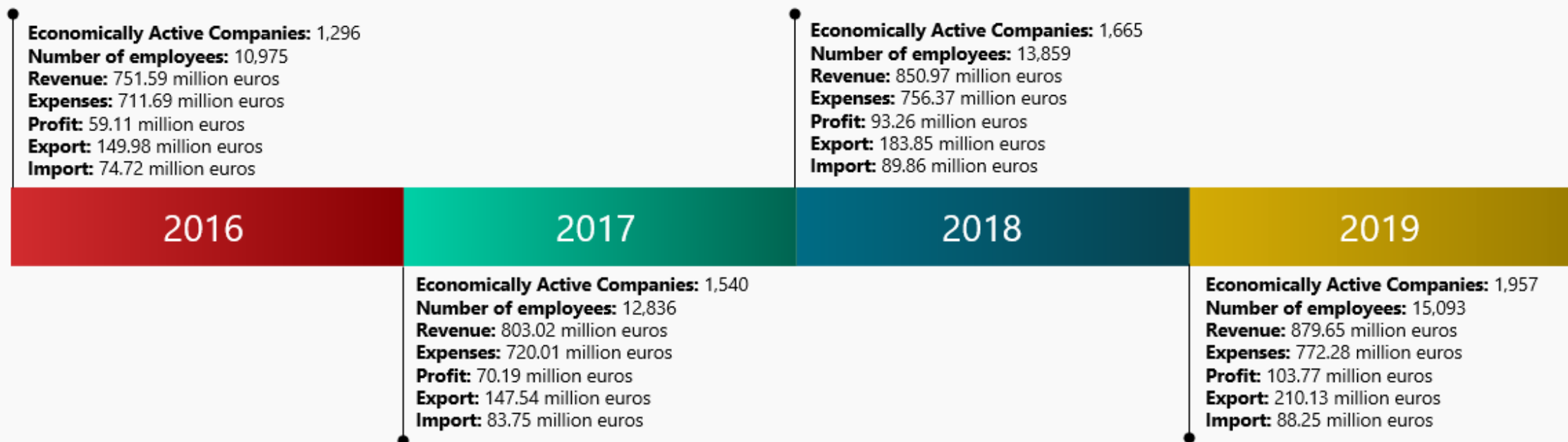
	Number of companies	Number of employees	Income	Salaries and allowances (net)	Costs of payroll taxes and payroll allowances	Compulsory social security contributions	Other staff costs	Profit tax	Average monthly gross salary	Export
2019	2,198	15,514	€ 879,647,534	€ 119,903,489	€ 13,361,688	€ 47,884,592	€ 15,660,931	€ 12,369,153	1.490 EUR	210.13 mil. EUR
2020	2,378	16,712	€ 985,269,985	€ 141,748,265	€ 14,775,880	€ 55,995,282	€ 13,262,167	€ 12,625,500	1.646 EUR*	230.81 mil. EUR
Comparison to previous year	8%	8%	12%	18%	11%	17%	-15%	2%	10%	10%

Data from: Central Registry of North Macedonia, State Statistical Office and National bank of North Macedonia

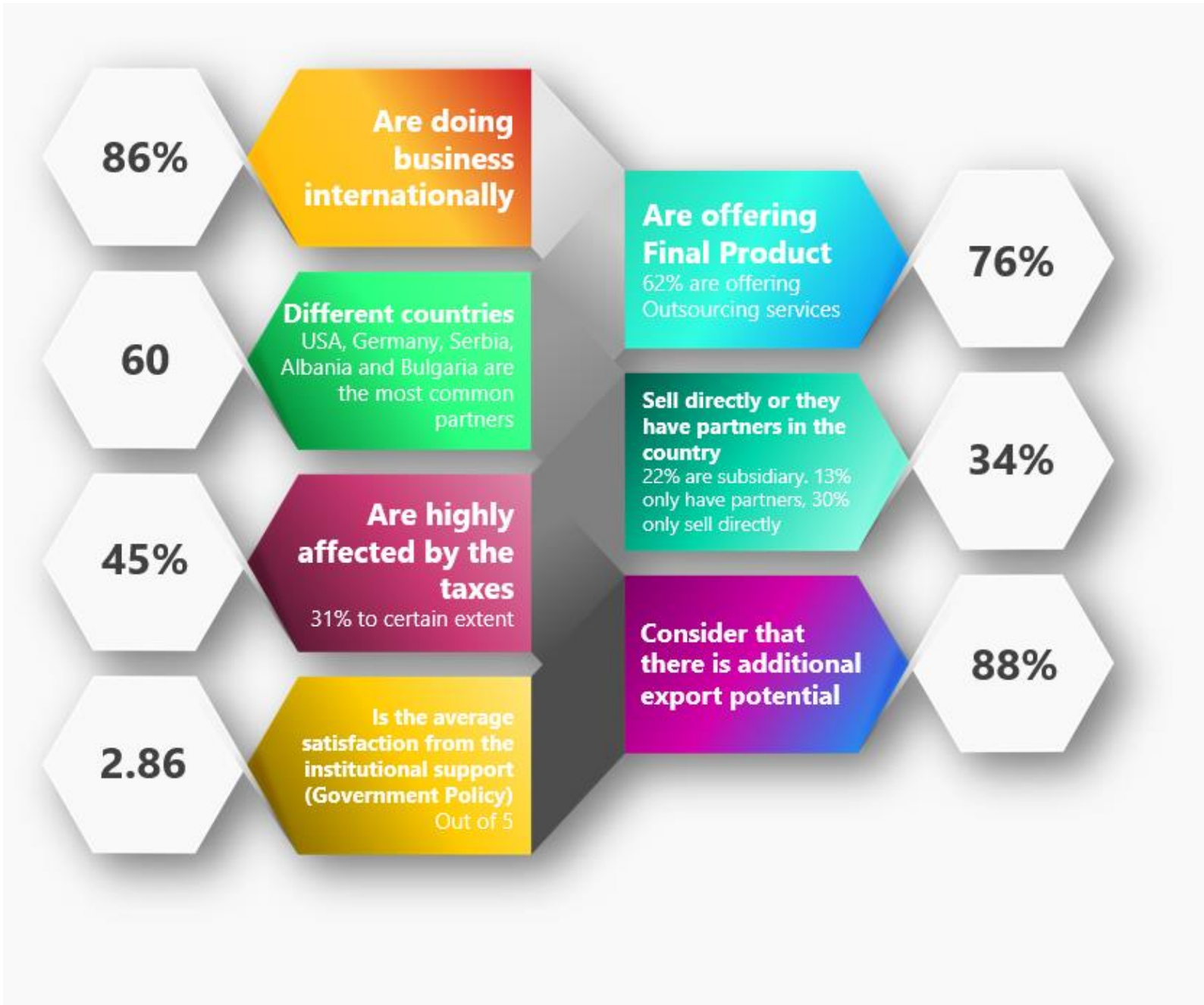
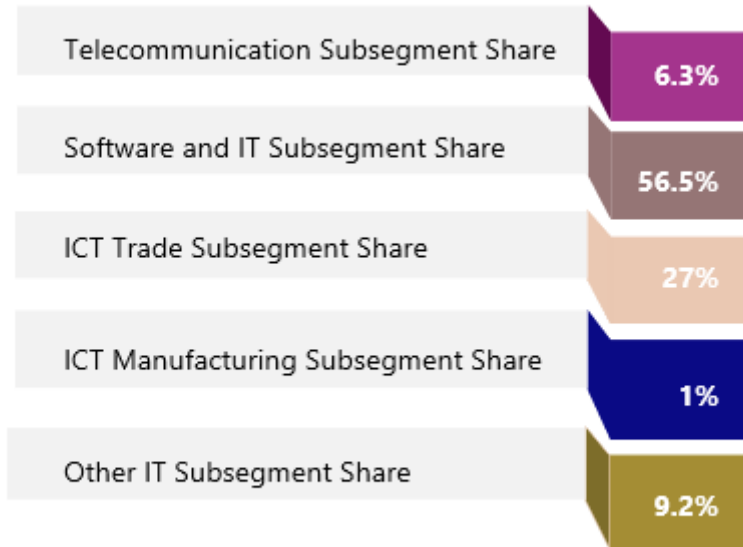
*annual average.

Average monthly gross salary
 December 2020 – 114,454 MKD
 January 2021 – 108,342 MKD

Macedonian ICT Industry – general info



Macedonian ICT companies



Portfolio and value proposition

Strengths of the Macedonian ICT sector:

- skilled and attractive workforce,
- telecommunications infrastructure,
- low corporate taxes,
- English language fluency,
- cultural similarity and geographical proximity to Western Europe,
- harmonized legislation with the EU (we are a candidate country),
- political stability (member of NATO),
- high quality/price ratio in Eastern Europe.

Macedonian ICT companies have **expertise in variety of sectors** and vertical industries, some of them are: IT/Software, Financial, Telco, Manufacturing, Healthcare, Tourism, Logistics



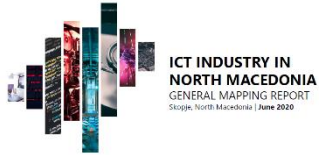
Our ICT people own **international certifications** (Microsoft, Oracle, Java, .NET, SCRUM, ITIL, PMP etc.)

Programming languages and developing tools: Java, JavaScript, .NET, PHP, PL/ SQL, HTML, XML, Basic –C, Basic – C++, .Objective C, Perl, Python, Delphi, Cobol, Assembler, Visual Basic, Lotus Notes Script, Shell, K – Shell, Bourne – Shell, Visual Objects, Script Languages – Others, ABAP4

Database technologies: MS SQL server, Oracle, SQL, mSQL / MySQL, Access, ODBC, Informix, JDBC, DB2, Interbase

Our companies are **ISO certified**

More information about the Macedonian ICT industry can be found in the detailed reports available on the links below:



[Report on the ICT industry in North Macedonia \(2020\)](#)



[Export report for the ICT industry in North Macedonia \(2020\)](#)



[Macedonian Outsourcing Industry Report \(2019\)](#)

Contact

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